


CURRICULUM VITAE

I. Personal Details:

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| Name: | Dr. Suresh Gopal Lalwani |  |
| Designation: | Professor & Chairperson– Post Graduate Program in Management (PGPM) | |
| Organization: | S.P. Jain Institute of Management & Research (SPJIMR), Mumbai, India. | |
| Date of Joining the Organization: | 19 th August 2002 | |
| E-mail ID: | < slalwani@spjimr.org > | |
| LinkedIn Profile: | < in.linkedin.com/pub/suresh-g-lalwani/17/939/530/ > | |

II. (a) Academic Experience: 15 years

| Period | Name of the Institute | Designation | Discipline Area & Courses Taught |
|-----------------------------|--|---------------------|--|
| August 19, 2002 – till date | S.P. Jain Institute of Management & Research, Mumbai | Professor - Finance | <p>Discipline Area: Finance, Courses Taught: Debt Security & Treasury Management, Financial Markets, Commercial Banking, Managerial Accounting, Financial Analysis for Decision Making, Banking Regulation & Practice, Credit Derivatives.</p> <p>Breadth of teaching expertise ranging from specialization courses to foundation level courses customized to multiple programs across campuses at S.P. Jain Institute of Management & Research, Mumbai, and S.P. Jain School of Global Management, Singapore and Dubai.</p> <p>Administrative experience as ‘Finance Area Head’ in terms of interacting with and guiding visiting faculty, junior faculty, industry practitioners into the nuances of teaching and training. As a senior faculty, have successfully counseled and mentored a number of potential teachers / junior faculty in their quest to deliver ‘real-world’ insights to participants / trainees and to improve classroom performance.</p> |

II. (b) Ph.D. – Doctor of Philosophy in the subject of Economics:

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| University | Mumbai University |
| Degree | Doctorate of Philosophy (Ph.D.) in Economics |
| Thesis Title | ‘Operational Dynamics of Credit Derivative Markets - Constraints, Challenges & Solutions in the Indian Context’ |

III. Professional Experience (starting from the latest): Professional Experience - 25 years

| Period | Name of the Organization | Last Designation | Brief description of work profile |
|-------------|--|---|--|
| 1998 – 2002 | L&T group of Companies | Group Head - Money Markets | Around 5 years of Corporate experience as ‘Group Head - Money Markets’ in L&T Finance Ltd. and L&T Capital Company Ltd., a part of the “Larsen & Toubro Group” |
| 1978 – 1998 | Union Bank of India (3 years) and Bank of India (17 years) | Fund Manager & Chief Dealer (Money Markets) | Around 20 years of comprehensive banking experience at two large banks. The last 5 years of experience was at the Corporate Treasury in Bank of India as ‘Fund Manager & Chief Dealer (Money Markets)’ |

IV. Membership in Academic/ Industry Bodies including Additional Activities:

| Duration | Organization | Position Held |
|----------------|--|--|
| 2014 - ongoing | Mahindra & Mahindra Group | Advisory Council Member, Mahindra Leadership University, Finance Academy |
| 1997 - 1998 | Fixed Income Money Market & Derivatives Association (FIMMDA) | Joint Promoter and Founder Member of FIMMDA < http://www.fimmda.org/ > a self-regulatory organization of banks, primary dealers, financial institutions. FIMMDA is today a ‘partner in growth’ for RBI in bond, money & derivative markets. |

V. Seminars/Workshops/MDP/Trainings Conducted:

| Title/Topic | Role |
|--|-------------------------------|
| MDPs for ‘Fixed Income Money Market and Derivatives Association of India’ (FIMMDA) - Topic: Debt Securities and Treasury Management | Faculty & Program Coordinator |
| MDPs for Finance Executives of ‘Hindustan Petroleum Corporation Limited’ - Topic: Financial Markets | Faculty |
| MDPs for Area Managers of ‘ Glaxo Smith Kline Pharmaceuticals Ltd’ - Topic: Assessing Business Performance – Interpreting Financial Statements | Faculty |
| MDPs for the Welspun Group of Companies | Faculty & Module Coordinator |

VI. Seminars/Workshops/MDP/FDP/Trainings Attended:

| Title | Location | Duration |
|--|-----------------|-----------|
| ‘Case Teaching Workshop’ Richard Ivey School of Business & I.S.B., Hyderabad | SPJIMR, Mumbai | Feb. 2012 |
| ‘Association to Advance Collegiate Schools of Business’ (AACSB) - Assessment Seminar | Tampa, USA | Oct. 2012 |
| AACSB - Applied Assessment Seminar | Tampa, USA | Oct. 2012 |
| Harvard Business School – Case Teaching Workshop | Boston, USA | July 2016 |
| Harvard Business School – Case Writing Workshop | Shanghai, China | Feb. 2017 |

VII. Conferences Organized:

| Title /Topic | Panelists / Speakers |
|--|---|
| Tapping the Business Potential in Financial Services in India | <ul style="list-style-type: none"> ▪ Usha Thorat, Ex Deputy Governor, RBI and Director, Centre for Advanced Financial Research and Learning (CAFRAL), ▪ T.V. Raghunath, CEO & MD, Kotak Mahindra Capital Company Limited ▪ Avinash Gupta, National Leader, Financial Advisory Services, Deloitte India ▪ Suresh G. Lalwani, Professor & Finance Area Head, S.P. Jain Institute of Management & Research ▪ Arun Agrawal, Senior President & Global Head – International Banking YES Bank Limited ▪ A. Balasubramanian, CEO, Birla Sun Life AMC. ▪ N. Varadarajan, ED, Client Engagement, Open World Knowledge Solutions Ltd. |
| Rethinking Financial Services in a Changing Landscape | <ul style="list-style-type: none"> ▪ Shyamala Gopinath, Chairperson, Clearing Corporation of India Limited and Ex Deputy Governor, RBI, ▪ Dr. Pervez Ahmed, Chairman & MD, Apna UrgiCare ▪ Suresh G. Lalwani, Professor & Finance Area Head, S.P. Jain Institute of Management & Research ▪ Madan Padaki, CEO and MD, Head Held High Services Pvt. Ltd. ▪ Vinod Wadhvani, Director (Investment Banking - M&A), Ambit Corporate Finance. ▪ Mayank Bathwal, Dy. CEO, Birla Sun Life Insurance Ltd. ▪ N. Varadarajan, ED, Client Engagement, Open World Knowledge Solutions Ltd. |
| Indian Derivatives Market - Striking a Balance Between Risk Protection And Liquidity | <ul style="list-style-type: none"> ▪ Mr. H.R. Khan, Deputy Governor, Reserve Bank of India ▪ Mr. N.S. Venkatesh, Executive Director, IDBI Bank Ltd. & Chairman FIMMDA ▪ Suresh G. Lalwani, Professor & Finance Area Head, S.P. Jain Institute of Management & Research ▪ Mr. Ravi Varanasi, Chief, Business Development, National Stock Exchange, ▪ Mr. Ashish Ghiya, Managing Director, Derivium Capital and Securities Private Limited ▪ Mr. R. Govindan, Vice President, Corporate Finance and Risk Management, Larsen & Toubro Limited. ▪ Mr. N. Varadarajan, Founder, iThink |

VIII. Academic Qualifications:

| Degree | Degree Awarding University or Institute |
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| ‘Certified Associate of the Indian Institute of Bankers’ (CAIIB) | Indian Institute of Banking & Finance’, Mumbai |
| Masters in Commerce (Accounts, Financial & Cost Accounting) | University of Mumbai |
| Bachelors in Commerce in Accounting and Economics | Narsee Monjee College of Commerce & Economics, Mumbai |

IX. Research & Publications: (a) Papers/Cases published in Peer Reviewed Journals

| Sr. No | Name of Author and Co-Author/s | Title | Name of the Journal |
|--------|--|--|---|
| 1 | Lalwani, S. Dhir, L. Dontamsetty, P. Sareen, P. | <i>“The Indian Cricket Saga”</i> - International Publication of Case Study and Teaching Note which seeks to draw parallels between performance on the cricket field and in corporate sector with focus on team dynamics, change in leadership and culture, conflict management, etc. <i>(Topics: Team performance; Leadership; Conflict management; Group dynamics; Power and politics; Culture)</i> | The Case Centre - earlier European Case Clearing House (ECCH) |
| 2 | Lalwani, S. Dhir, L. Dontamsetty, P. Sareen, P. | <i>“The Indian Cricket Saga”</i> - Teaching Note | The Case Centre - earlier European Case Clearing House (ECCH) |
| 3 | Sivaraman, V. Lalwani, S. Jalan, R. | <i>“Morepen Laboratories Limited: Transforming to a Healthcare Company”</i> -International Publication of Case Study and Teaching Note which calls for an assessment of the business direction and pace at which a change-oriented pharmaceutical company is headed. The case presents a canvass to assess Corporate Strategy, Financial Analysis, Financing Alternatives & Capital Structure <i>(Topics: Business Strategy and Corporate Finance)</i> | Journal of International Business Education |
| 4 | Sivaraman, V. Lalwani, S. Jalan, R. | <i>“Morepen Laboratories Limited: Transforming to a Healthcare Company”</i> - Teaching Note | Journal of International Business Education |

(b) Papers/Cases/Articles published in Non Peer Reviewed Journals/ Newspapers/ Magazines

| Sr. No | Type (Journal/ Cases/ Articles) | Name of Author and Co-Author(s) | Title | Published in |
|--------|---------------------------------|---------------------------------|---|--------------------|
| 1 | Article | Lalwani, S. | <i>The “Chrysalis Stage”</i> - Changes in Indian Money Markets <i>(Area: Financial Markets)</i> | The Economic Times |
| 2 | Article | Lalwani, S. | <i>“A Matter of Squeeze”</i> -Impact of de-regulation on banking system <i>(Area: Financial Markets)</i> | The Economic Times |
| 3 | Article | Lalwani, S. | <i>Dynamics of An “Irrational” Market</i> – Discerning sense from seemingly irrational behaviour of market players <i>(Area: Financial Markets)</i> | The Economic Times |
| 4 | Article | Lalwani, S. | <i>“To Be or Not To Be”</i> - Gauging the co- | The Economic Times |

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| | | | relation between Money, Debt & Forex markets (<i>Area: Financial Markets</i>) | |
| 5 | Article | Lalwani, S. | <i>Remove Barriers – Let Funds Flow</i> - Need for integration between market segments (<i>Area: Financial Markets</i>) | The Economic Times |
| 6 | Article | Lalwani, S. | <i>“Open Sesame”</i> - Impact of RBI’s bids through OMOs (<i>Area: Financial Markets</i>) | The Economic Times |
| 7 | Article | Lalwani, S. | <i>“The Winner Guards Them All”</i> - A Pro-active approach on Risk Management in the Bond Markets (<i>Area: Financial Markets</i>) | The Economic Times |
| 8 | Article | Lalwani, S. Gersappa, R. | <i>“Custom-make your Model”</i> - Need for designing Risk Management Systems in context of Indian markets (<i>Area: Financial Markets</i>) | The Economic Times |
| 9 | Article | Lalwani, S. Gersappa, R. | <i>“No LAFing Matter This....”</i> - Implications of the Liquidity Adjustment Facility (LAF) of RBI (<i>Area: Financial Markets</i>) | The Economic Times |
| 10 | Article | Lalwani, S. Gersappa, R. | <i>“In a Mid-life Crisis”</i> - A take on performance expectations on the Indian Mutual Fund industry (<i>Area: Financial Markets</i>) | The Economic Times |
| 11 | Article | Lalwani, S. Gersappa, R. | <i>“Beware of the Pot- holes”</i> - Need for a sobering effect amidst profit potential of declining interest rates (<i>Area: Financial Markets</i>) | The Economic Times |
| 12 | Article | Lalwani, S. George, P. | <i>“In Sync or Out?”</i> - Imperfect co-relation between interest rate differentials & forward premia in the Indian markets (<i>Area: Financial Markets</i>) | The Economic Times |